

BUSINESS IMPROVEMENT REVIEW

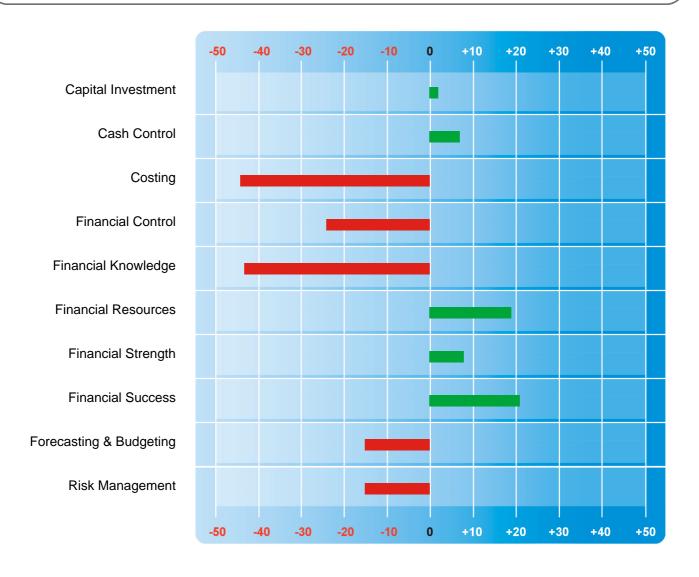
RapidBI-output May 2006
VS
report aug 2

31/10/2007



### Finance

### RapidBI-output May 2006 VS report aug 2



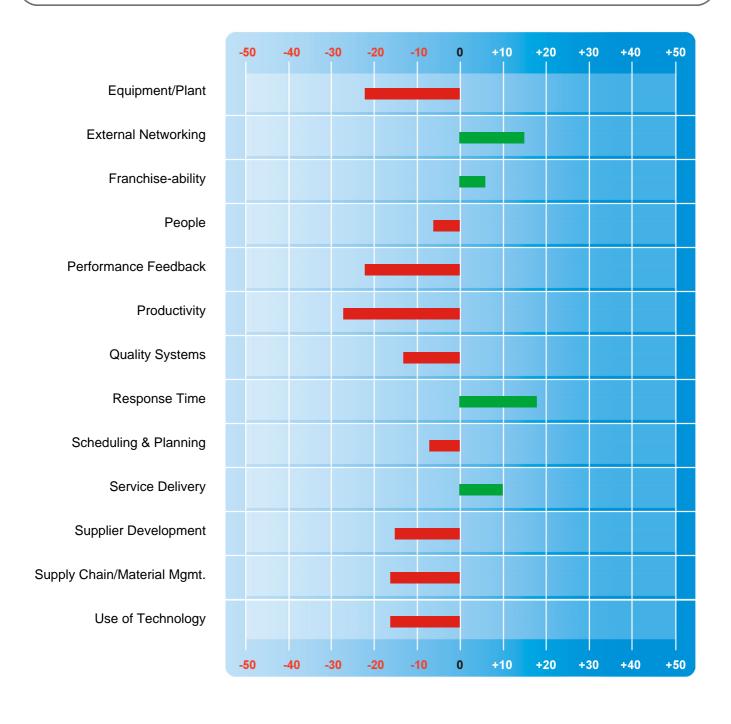
## Marketing

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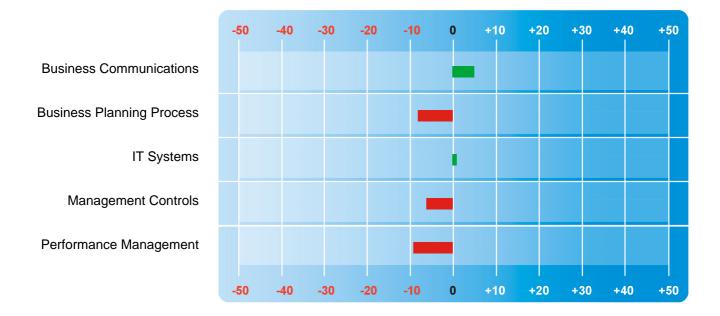
## **Operations**

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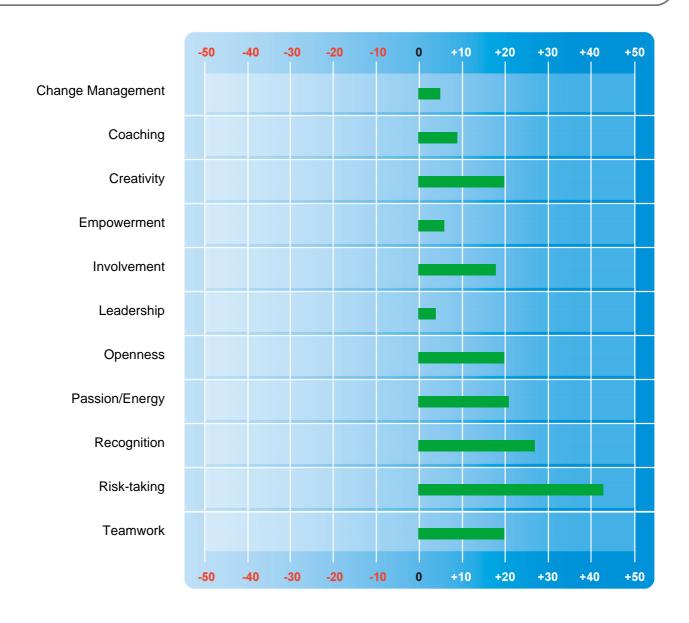
# **Management Processes**

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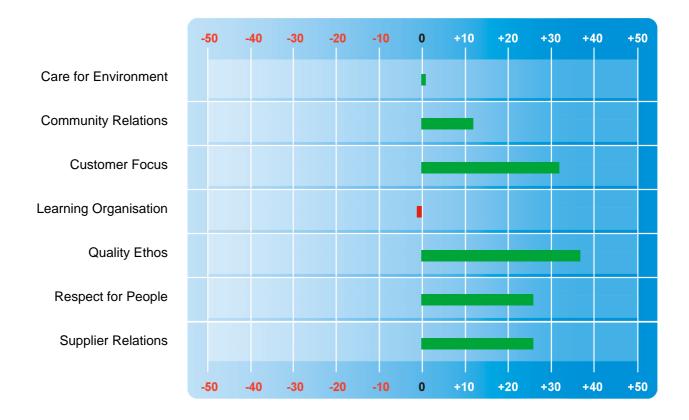
# Management Style

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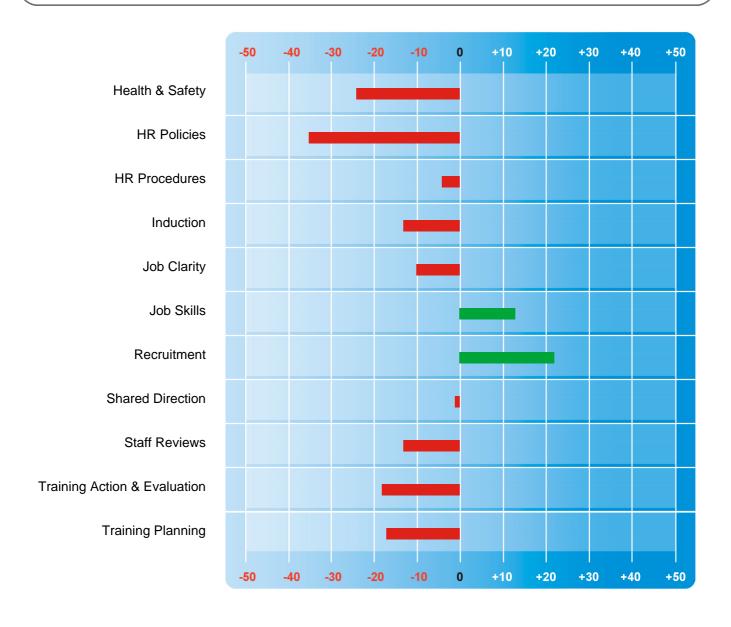
## **Management Values**

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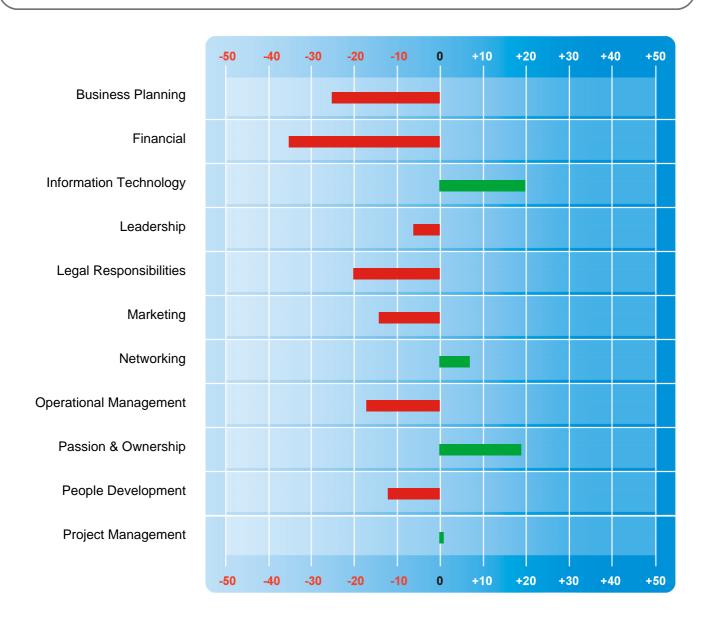
## People

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## Management Skills

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### **People Management**

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- 1. Aims of the business are effectively communicated
- 2. Our training plan identifies resources required
- 3. All staff know how they directly support business goals
- 4. We hold regular staff reviews of performance & training needs
- 5. Everyone has an individual training/development plan
- 6. Everyone has the right skills & knowledge to do their job
- 7. Training needs are planned & actioned appropriately
- 8. All staff undertaking training discuss its purpose & outcomes.
- 9. People in new roles undergo effective induction.
- 10. Management regularly reviews training plans & checks progress.
- **11.** There is a clear health & safety policy applied effectively.
- **12.** Managers know & use current employment legislation effectively.
- **13.** Recruitment & selection results in the right people, in the right job.
- 14. Discipline & grievance procedures are understood by all.
- **15.** Benefit packages are competitive for our sector & locality.
- **16.** There are regular consultations between management & staff.
- 17. Our best people can easily find another job in the marketplace.
- **18.** There are equal opportunities for all in the business.
- 19. New job roles are effectively communicated to all.
- **20.** The mix of our staff reflects the local community.
- **21.** My manager leaves me to get on with the job.
- 22. Key business processes are clear, documented & followed.

Not True	Partly True	Mostly True	True
26%	22.6%	13.9%	10.4%
29.1%	67.5%	9.1%	29.1%
17.3%	38.2%	5.2%	26%
17.3%	58.2%	34.7%	6%
44%	Х	36%	8%
21.7%	42.6%	10.4%	10.4%
7.5%	35%	33.3%	9.1%
11.3%	56.8%	36.3%	31.8%
13%	38.2%	5.2%	30.4%
33.3%	29.1%	29.1%	33.3%
7.5%	26.6%	5%	29.1%
61.9%	5.4%	26%	30.4%
20%	24%	72%	28%
53.9%	17.3%	6%	30.4%
16.6%	5%	10.8%	10.8%
17.3%	33.9%	9.5%	26%
16%	24%	28%	12%
21.7%	17.3%	6%	45.2%
23.3%	0.8%	9.1%	13.3%
16%	24%	12%	4%
16.6%	16.6%	4.1%	37.5%
2.6%	33.9%	30.4%	6%

### **Business Management**

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- 1. There is a step by step plan for developing the business.
- 2. Managers agree business aims together, before implementing.
- 3. A clear plan exists for using IT to underpin & integrate operations.
- 4. The business has a clear internet & intranet strategy.
- 5. Individual objectives are set & reviewed against business plan.
- 6. Everyone receives timely feedback on their performance.
- **7.** Everyone gets the information they need to perform effectively.
- 8. There is an open flow of information throughout.
- **9.** Performance is monitored & corrective action taken.
- 10. The business has effective systems to monitor performance.
- **11.** Everyone is kept informed about the overall plans & performance.
- 12. Everyone has the materials & equipment to do their job well.

Not True	Partly True	Mostly True	True
20%	64%	12%	32%
17.5%	0.8%	23.3%	5%
20.8%	Х	45.8%	25%
20.8%	10.8%	10.8%	0.8%
6.9%	38.2%	10.4%	34.7%
12.5%	10.8%	13.3%	15%
16%	20%	8%	12%
7.5%	25%	22.5%	5%
12%	20%	28%	36%
6.9%	18.2%	13.9%	39.1%
8%	8%	16%	16%
16.6%	29.1%	15%	30.8%

### Management Style

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- 1. Employees can organise their work to meet agreed objectives.
- 2. Employees are consulted about decisions affecting their work.
- 3. People's contribution to the business success is recognised.
- 4. Employees are motivated & identify with the business aims.
- 5. Performance issues are dealt with constructively & without blame.
- **6.** Everyone feels able to express their views without fear.
- **7.** Everyone is passionate about the business & takes action to get things done.
- 8. The business looks for better ways to do things.
- 9. All parts of the business work well together.
- 10. Managers consistently do what they say they will do.
- 11. My manager is effective at coaching me & our team.
- **12.** My manager is good at giving specific instructions.
- 13. Managers welcome new ideas from all staff.

Not True	Partly True	Mostly True	True
28%	4%	32%	Х
24%	24%	32%	16%
20.8%	25%	17.5%	63.3%
26.9%	0.7%	36.9%	10.7%
19.2%	26.9%	26.9%	73%
12.5%	33.3%	9.1%	55%
16%	36%	4%	48%
8%	16%	44%	20%
8%	40%	24%	24%
11.5%	10.7%	36.9%	14.6%
4.1%	33.3%	41.6%	4.1%
11.5%	30.7%	1.9%	44.2%
12.5%	33.3%	12.5%	58.3%